



Kilkenny County Council

Comhairle Chontae Chill Chainnigh

## INCREMENTAL PURCHASE SCHEME

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**The Incremental Purchase Scheme was introduced as a new purchase option to meet the needs of those requiring long term housing support and assist those households with low-incomes to make a start on the route to homeownership.**

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*The main aspects of the Scheme are as follows:-*

- The house is sold at a discounted price and the purchaser becomes the full owner at the time of sale.
- The Incremental Purchase Scheme applies to new build houses only and does not include apartments/flats.
- The purchaser is responsible for maintaining the house and ensuring that it is adequately insured to the satisfaction of the Council.
- A reducing charge equal to the amount of discount given is placed on the property. The charge (*or the money owed to the Council on re-sale*) is reduced by 2% each year, except for the first five. At the end of the 5<sup>th</sup> year, the charge is reduced by 10% and 2% thereafter until the charge period expires or until nothing is due back to the Council. The length of the Charge will depend on the amount of discount given.
- Purchasers may undertake improvement works only with the agreement of the Local Authority.
- A house bought under this Scheme can be re-sold, however the remaining charge (which is the discount given) based on the market value at the time of re-sale must be paid to the Local Authority from the proceeds of the sale.
- If the house is being re-sold, the Local Authority determines the market value at the time.
- Allowance is given which is deducted from the amount owed back to the Local Authority if any improvement works were carried out, but only if prior approval was given by the Local Authority.
- The Local Authority has first option to buy the house in the event the house is being re-sold.
- The Local Authority may also refuse to consent to an IPS house being re-sold where it believes the house is being sold below the current market value.

**Who is eligible:-**

- Households that have been assessed by the local authority as being eligible for and in need of social housing support
- Households who are already in receipt of social housing support, eg existing Local Authority or Approved Housing Body tenants and households accommodated under RAS (Rental Accommodation Scheme), HAP (Housing Assistance Payment and Long Term Leasing or

All of the above must satisfy the 'Household Means Policy' to determine income eligibility and affordability.

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The following are also taken into consideration when assessing an applicant(s) eligibility and suitability to purchase a house under the Incremental Purchase Scheme:-

- Minimum income requirements apply. A household must have a gross annual income of not less than €15,000.
- Income from Social Insurance, Social Assistance payments, allowances, pension allowances & other welfare benefits are not assessable income for the purposes of IPS, except where this is a secondary source of income ie, where a person receives a social welfare payment in addition to income from employment and/or where the spouse/partner of an employed applicant receives a social welfare payment. *Notwithstanding this, some types of benefits will not be accepted as income.*
- The IPS house being sold must meet the Housing Needs of the household purchasing same.
- Local Authority must carry out an assessment under the 'Household Means Policy' to determine income eligibility and ensure the ability of the household to maintain a mortgage, cover insurance and maintenance on the house.
- Households with rent arrears who are not the subject of a repayment plan which is being adhered to.
- Any incidents/records of anti-social behaviour.
- Any convictions/prosecutions pending in the 5 year period prior to the date of your application in respect offences/breaches of orders committed under the following under the Criminal Justice (Public Order) Act, 1994 and Criminal Justice Act 2006.
- A household who previously bought a house from any Local Authority is not permitted to buy a house under the IPS.

Discounts, Income Bands and Charge Period:-

- Discount are applied using 3 bands as follows:-

Bands	Household Income Level	Discount Applicable	Charge Period
Band 1	€15,000 - €19,999	60%	30 years
Band 2	€20,000 - €29,999	50%	25 years
Band 3	€30,000 +	40%	20 years

Financing the purchase of an IPS House:

- The normal means of financing the purchase of an IPS House is to seek mortgage finance from a lending institution of your choice and submit evidence of same to the Local Authority. If you are genuinely unable to obtain a mortgage and have received at least two refusals you may apply to Kilkenny County Council for a mortgage to finance the purchase. Kilkenny County Council can only consider applications from persons who are in a financial position to meet the repayments and all applications are subject to certain lending criteria.
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## Breaching the terms and conditions of the Scheme:-

*If any of the terms and conditions of the Scheme are breached the following may apply:-*

- Any improvements carried out WITHOUT the consent of the Local Authority will not be taken into account in the event the house is being re-sold.
- If a breach occurs, a suspension of the reducing charge may be applied by the Local Authority for a period of time, this outstanding money must be paid by the household if the house is re-sold or at the end of the charge period.
- If the house is re-sold to someone other than the Local Authority and any money due to the Local Authority is not paid at the time of sale, the Local Authority can recover monies owed to through the courts.

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*For further information on the Incremental Purchase Scheme or to make an application for same, please contact Breda Strappe/Margaret Mahony, Housing Section, Kilkenny County Council at 056-7794927/7794903 or email: [housing@kilkennycoco.ie](mailto:housing@kilkennycoco.ie)*

*Information may also be obtained from our website: [www.kilkennycoco.ie](http://www.kilkennycoco.ie)*

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